



DEPARTMENT OF THE AIR FORCE
WASHINGTON DC

Office Of The Assistant Secretary

MEMORANDUM FOR SEE DISTRIBUTION

AUG 26 2011

FROM: SAF/AQ
1060 Air Force Pentagon
Washington DC 20330-1060

SUBJECT: Present a Competitive Acquisition Strategy (CAS) at Each Program Milestone

In order to obtain greater efficiency and productivity in defense spending and promote real competition, the USD(AT&L) directed the Services to develop a one-page competitive strategy for all ACAT programs (I, II, and III) in a 3 November 2010 memo. On 14 Jan 11 I issued a memo implementing the AT&L direction that required approval of a one-page competitive acquisition strategy prior to release of an initial program draft Request for Proposal (RFP). I want to keep the emphasis on life cycle competition and in an effort to streamline the process I am delegating the responsibility to approve the CAS prior to release of the initial program draft RFP to the appropriate Program Executive Officer for programs where the Milestone Decision Authority (MDA) is the SAE or DAE. Final approval of the CAS will continue to be done in conjunction with approval of the Acquisition Strategy/Technology Development Strategy by the MDA.

Further guidance will be codified in policy as USD(AT&L) and the Services gain experience with the one-page competitive strategy. Compliance with this direction will ensure promotion of real competition at all ACAT levels in the future. Questions may directed to Kathy Boockholdt, 703-696-9657, or SAF/AECO at SAF AECO WORKFLOW@PENTAGON.AF.MIL.

A handwritten signature in black ink, appearing to read "David M. Van Buren".

David M. Van Buren
Air Force Service Acquisition Executive

Attachment
SAF/AQ 14 Jan 11 Memo

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